PRIMARY CASUALTY APPETITE GUIDE

Omaha National

Capacity

- Targeting risks with revenues up to $15M, or payrolls up to $5M for contracting risks
- Capacity: $1M occurrence/$2M aggregate limits
- Deductibles: $2,500 - $25,000
- Non-admitted paper
- Targeting premiums from $15,000 - $100,000

Appetite

- Contractors
  - Carpentry
  - Concrete construction
  - Electricians
  - Fire suppression
  - Flooring
  - General contractors
  - Glazers
  - HVAC
  - Janitorial
  - Landscapers
  - Metal works
  - Painting
  - Plumbing
  - Remodelers
  - Roofers
  - Service contractors
- Manufacturers and Distributors
  - Appliances
  - Apparel/clothing products
  - Auto parts (non-critical)
  - Consumer products
  - Electronic equipment
  - Exercise equipment
  - Food and beverage
  - Furniture and fixtures
  - Machinery/machinery parts
  - Sporting goods
  - Tools
  - Toys
  - Textile mill products
  - Vehicle customization (non-critical/non-structural)
- Hospitality
  - Bed and breakfasts
  - Civic, service, or social clubs
  - Country clubs
  - Concessionaires - NOC
- Entertainment
  - Hunt clubs
  - Miniature golf and disc golf
  - Shooting ranges
  - Special events
- Mercantile
  - Car washes
  - Contractors' equipment rental
  - Flea markets
  - Nurseries/landscaping materials
  - Retail stores
- Lessor's risk/OL&T
  - Medical offices
  - Office buildings
  - Warehouses

Excluded Classes

- Bars and nightclubs
- Chemical manufacturers
- Consultants
- Crane rental operations
- Daycare centers
- Habitational business
- New residential construction
- New York contractors
- Security guards
- Scaffolding rental operations
- Snow and ice removal contractors

Submission Requirements

- For faster quote turnaround, please include the following information in your submission:
  - Brief description of operations
  - 5-year currently-valued loss runs with loss summary
  - Applicable exposures (e.g., sales, payroll, square feet, admissions, etc.)
  - Expiring pricing, limits and deductible
  - Target pricing

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