EXCESS CASUALTY APPETITE GUIDE

Omaha National

Capacity

- Targeting risks with revenues up to $50M and/or with fleets of up to 50 power units
- Capacity: $5M or less within the first $25M x Primary; Supported and Unsupported Excess Liability coverage
- Non-admitted paper
- Targeting premiums up to $100,000

Appetite

- Manufacturing/Products
  - Amusement devices
  - Auto repair
  - Auto parts
  - Furniture
  - Machinery and equipment
  - Oil and gas related machinery, fittings, equipment
  - Safety equipment
  - Sporting goods
  - Toys
- Transportation
  - Ambulances (non-emergency)
  - Bus operators (charter, transit, school)
  - Car services
  - Excess auto buffers
  - Hazardous materials hauling
  - Heavy hauling
  - Hired and non-owned exposures
  - Limousines
  - Moving companies
  - Oil and gas related hauling
  - Paratransit
  - Small fleet trucking
  - Specialty hauling
  - Taxis
- Construction
  - Commercial construction (excluding any form of wood frame construction)
  - Contractors equipment rental
  - Excess contractors protective liability
  - Excess railroad protective liability
- Other Classes
  - Agriculture operations
  - Amusement and water parks
  - Commercial real estate
  - Discontinued operations
  - Discontinued products
  - Distributors
  - Forestry
  - Gun clubs and shooting ranges
  - Hospitality industries
  - Importers
  - Lawn and garden services
  - Non-standard commercial premise operations
  - Not-for-profit organizations
  - Oil and gas
  - Retail trades
  - Service industries
  - Special events
  - Sports and entertainment (excluding athletic participants)
  - Warehousing
  - Wholesalers

Excluded Classes

- Consultants
- Crane rental operations
- Data centers
- Daycare centers
- Extended stay hotels/motels
- Habitational business
- Mobile home parks
- New residential construction
- New York contractors
- Over-the-hole oil and gas contractors
- Scaffolding rental operations
- Shared economy operations

Submission Requirements

- For faster quote turnaround, please include the following information in your submission:
  - Brief description of operations
  - 5-year currently-valued loss runs with loss summary
  - Applicable exposures (e.g., sales, payroll, square feet, admissions, etc.)
  - Expiring pricing, limits and deductible
  - Target pricing

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